

POSITION DESCRIPTION

Position: Manager, Regional Logistics, Optimization & Positioning

Reports to:	Director, Global Logistics, Optimization & Positioning
Location:	Asia Pacific (AP) and/or Europe Middle East Africa (EMEA)
FLSA Status:	Exempt
Prepared by:	Human Resources
Date:	3.16.23

Summary:

Manager level role that oversees the regional development and advancement of SeaCube's Global Logistics network for Optimization and Positioning. Providing support to both commercial and operations initiatives in the assigned region, executing corporate strategies, and managing special projects unique to the assigned region. Liaison to regional business process owners, providing structure, support, and alignment in the region with the primary goal being to minimize cost and lead time while optimizing equipment leasing or sales globally and in the assigned region.

Scope of Work:

The nature and scope of the work will be to execute the strategy, process and plan implemented by the Director of Global Logistics- focusing on maximizing equipment positioning and developing our alternative logistics network by building an effective ocean carrier and NVOCC portfolio for the region based on internal and external customer demand, feedback, and analysis. As part of a larger Optimization & Positioning team the Regional Manager is tasked with maximizing the internal network to find opportunities to reduce cost and improve lease out and/or container sell opportunities by positioning equipment to higher demand areas using ocean carriers, NVOCC's and shippers for network optimization. Represent the Global Optimization and Positioning team regionally by initiating or developing relationships which provide needed support services- including but not limited to ocean carriers, NVOCC's and shippers.

Essential Duties & Responsibilities:

- Primary point of contact for SeaCube Optimization (Idle/ROF) within the assigned region and in collaboration with team members located overseas. With the goal being to maximize the on hiring of idle units through positioning and a reduction in fixed costs!
- Point of contact for Military Positioning within the assigned region and in collaboration with team members located overseas. Specifically, the movement and staging of equipment to meet long-term contracting and ad hoc task orders.
- Regional point of contact for SeaCube Positioning (Spec/PCS) running regional specific development and project execution in conjunction with the Director of Global Logistics.

- Regional point of contact for Capex Positioning running point for any all opportunities requiring laden positioning while maximizing the larger network and team to deliver the timeliest and cost-effective result.
- Accountable for the Optimization and Positioning scorecard performance metrics to ensure economic and cost mitigation benefits are met (Global & Regional specific KPI)
- Responsible for all positioning files assigned up to and including ensuring data entry/quality, track and trace visibility, internal advisements/updates and profit/loss analysis

Qualifications / Requirements:

- Bachelor's degree in Supply Chain Management, or a related field, or equivalent practical experience
- Manager level experience working for an ocean carrier, NVOCC or shipper required
- Experience within a developed global, cross-functional team including remote staffing preferred
- 10 years of experience in ocean shipping and/or global supply chain across multiple disciplines, in related technical/networking fields
- Financial and data analytical skills to support daily task requirements
- Knowledge of Excel, MS Word, MS Power Point, and other relevant Supply Chain / Logistics Tools